

## PERSONAL INFORMATION

Name: Paul CHAWLA  
Citizenship: British

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## EDUCATION

Nuclear Engineering  
Polytechnic Turin Italy 1992

## COMPETENCIES

27 years experience in the Industrial / Manufacturing / Transportation Industry

- P&L management including Operations
- M&A (Acquisitions, Integration, JVs & Partnerships, Divestitures)
- Development and Deployment of Growth Strategies
- Marketing, Product Management, Customer Account Management
- New Product Development and Industrialization
- Innovation Management
- Business Repositioning & Transformation Programs
- Talent Development
- Business Cost Optimization & EBIT Turnaround programs
- Research & Development

## INTERNATIONAL EXPERIENCE

Worked and lived in:  
Italy, UK, Switzerland, France, Germany, India, USA, NL

## LANGUAGES SPOKEN

English, French, Italian

## PROFILE SUMMARY

Accomplished Global Executive, with a strong track record of creating and executing sustainable growth strategies, attracting and developing top talent whilst driving needed Business Change Management Programs and Increased Share Holder Value. Experienced in M&A, Integrations and Partnership setups

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## CAREER STEPS

### EUROTECH

2021 - Current Position (IT)

Chief Executive Officer

### SENSATA TECHNOLOGIES

2018

2016 - 2017 (NL)

2014 - 2016 (NL)

### JOHNSON CONTROLS

2010 - 2014 (New Delhi)

2006 - 2010 (Paris)

2003 - 2006 (Strasbourg)

2002 - 2003 (Germany)

2001 - 2002 (Germany)

1999 - 2001 (Germany)

### RIETER Europe

1997 - 1999 (UK)

### CENTRO RICERCHE FIAT

Spa TORINO

1993-1997 (Italy)

3.5B\$ Public Company world leader in Sensing Solutions & Electrical Protection in Automotive, Industrial, HVOR, Aerospace markets

Executive VP, Management Board Member & Head of Global Automotive Division

Senior VP & Head of Sensata Europe/Latin America Transportation Division & New Chassis BU

VP & Head of Sensata Europe/South America

40B\$ Global Listed Company for Automotive Seating, Interiors, Batteries and electronics, Industrial HVAC & Building Controls

President & Managing Director JC India & Board Member Tata-JC JV

Managing Director Renault-Peugeot Customer Business Unit Europe

Senior Director Product Development Headliner Business Unit

Senior Director Product & Business Development Interior Trim Europe:

Director Product Management Upper Vehicle Trim

Product Manager and Engineering Manager Acoustics

2BCHF world leader in Acoustic and Heat Management Trim for Automotive & Textile Manufacturing Equipment

Noise Vibration Harshness Engineering manager Rieter UK

Noise Vibration Harshness Research Engineer & Material Scientist

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## OTHER ACTIVITIES

1990 - 1993 (Italy)

Italian Serie A Professional Field Hockey Coach