Eurotech and Exosite announce an industrial IoT technology partnership to provide customers with mission-critical insight into their high-value assets

Eurotech's IoT Edge capabilities and Exosite's industrial IoT platform will integrate to enable easy-to-deploy condition monitoring for industries with high value assets, equipment, sensors, and machines

Amaro (Italy), April 29th, 2021 – Eurotech, a company that designs, develops, and deploys hardware, software, services and solutions for the Internet of Things (IoT), announces its collaboration with Exosite to enable and simplify industrial IoT adoption from edge to cloud. The collaboration aims to combine Eurotech's industrial IoT Edge capabilities with Exosite's ExoSense® condition monitoring application.

Eurotech provides a flexible and modular range of IoT components: rugged, certified Industrial IoT Gateways and edge computers enhanced with Everyware Software Framework (ESF) - Eurotech's IoT Edge Framework. ESF allows edge computing capabilities like filtering, aggregation and analysis of specific data coming from IoT devices, and provides a wide set of field protocol libraries (including, but not limited to Modbus, OPC-UA and S7) to allow maximum integrability and flexibility of gateways to interface with sensors and other devices. The ESF Wires feature allows the building of data pipelines for the visual programming of IoT and edge computing applications.

Exosite enables the world's leading manufacturers, system integrators, and distributors to quickly build and deploy connected products or add software to existing offerings through no-coding IIoT solutions like ExoSense, a condition monitoring application that provides operational insight into industrial assets and systems. These solutions are powered by Murano®, Exosite's IoT software platform, and available through the Exchange marketplace, where customers can find off-the-shelf IoT elements and vertically integrated bundles to accelerate their connected-product development. Exchange also empowers Exosite's partners by providing a repository where they can offer Exosite's customers pre-integrated sensors, gateways, machine learning algorithms, and other value-added services.

"By combining Eurotech's and Exosite's technologies, we can offer our customers an integrated IoT solution that can be set up in minutes, and can scale to a large production deployment with multiple connectivity options at the edge and advanced applications at the cloud level" commented Dean Lazzara, Eurotech's Senior Director of Marketing. "The solution is built upon IoT building blocks providing cutting-edge security features to enable robust, reliable and secure applications meeting the required certifications".

"We are excited to collaborate with Eurotech on an end-to-end IoT solution bundle" said Steve Vander-Sanden, COO, Exosite. "Individually, we are both focused on providing our customers with no-coding solutions to get up and running fast. Together, we'll be able to help customers quickly deploy complete connected solutions that can add value from day one and scale to meet their needs at day 1,000 and beyond."

To learn more about the Exosite and Eurotech collaboration, visit: Creating and deploying Industrial IoT applications with Eurotech and Exosite

To learn more about the ExoSense® condition monitoring application, visit: https://docs.exosite.io/exosense/

To learn more about Eurotech's IIoT edge technology, visit: Everyware Software Framework (ESF)

About Eurotech

Eurotech (ETH:IM) is a multinational company that designs, develops and supplies Edge Computers and Internet of Things (IoT) solutions – complete with services, software and hardware – to system integrators and enterprises. By adopting Eurotech solutions, customers have access to IoT building blocks and software platforms, to Edge Gateway to enable asset monitoring and to High Performance Edge Computers (HPEC) conceived also for Artificial Intelligence (AI) applications. To offer increasingly complete solutions, Eurotech has activated partnerships with leading companies in their field of action, thus creating a global ecosystem that allows it to create "best in class" solutions for the Industrial Internet of Things. Learn more

About Exosite

Since 2009, Exosite LLC, has pioneered IoT software solutions. Based in Minneapolis, with offices around the globe, the Exosite team possesses a wealth of experience and expertise in IoT technology and business strategy. Exosite engages with leading manufacturers, providing complete connected solutions, an enterprise software platform, and a rich ecosystem of tools and partnerships to quickly guide connected-product concepts to marketable IoT applications. Visit www.exosite.com to learn more about how Exosite powers digital transformation.

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