

Eurotech and Arkessa partner to create best in class IoT solutions on a global scale

Amaro, ITALY – August 27th, 2015 – Eurotech, a leading provider of smart devices and Machine-to-Machine (M2M) technologies enabling Internet of Things (IoT) applications, today announced that it has signed a partnership agreement with Arkessa, a global multi-network cellular connectivity provider.

Arkessa and Eurotech are technology leaders in their respective domains. Andrew Orrock, Arkessa CEO commented "Eurotech share our passion to make it easy for customers to deliver IoT solutions. This landmark agreement allows both Eurotech and Arkessa to significantly extend our abilities and offer customers the most complete M2M and IoT solutions by combining and integrating core elements of our respective offerings."

This partnership will allow Eurotech to add managed connectivity services to its devices and M2M gateways courtesy of Arkessa's multi-network cellular and satellite service covering all regions of the world. Arkessa's connectivity solutions which are agnostic to Mobile Network can be used across a range of Eurotech hardware offerings and compliments Eurotech's ReliaCELL, the IP67 ruggedized cellular adapter exceptionally well. This powerful combination enables Eurotech to extend its differentiated end-to-end approach to include M2M global connectivity.

Equally Arkessa can leverage Eurotech's expertise in programmable IoT gateways and can take advantage of Eurotech's products and technology in data, device and embedded application management (Everyware Device Cloud).

The integration between Everyware Cloud, Eurotech's Data & Device Management Platform, and Arkessa's Connectivity Management Platform gives Customers a single point of management of their connected assets, simplifying the implementation of IoT projects to an exceptional level.

The areas in which this partnership will add the highest value have been identified as those which incorporate solid and secure device and data management alongside business-critical connectivity.

Eurotech's CMO, Robert Andres said of the partnership: "This will enable our Customers to further reduce the complexity of their M2M/IoT projects, increasing efficiency whilst satisfying both business targets and legislative requirements. We are more and more becoming the one stop shop for Industrial IoT solutions."

About Eurotech

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech solutions in place, clients have access to the latest open source and standardized software stacks, flexible and rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today's business world. Learn more about Eurotech at www.eurotech.com.

About Arkessa

Arkessa are leading M2M managed services providers. Delivering global services and solutions, Arkessa provides true pole-to-pole coverage and multi-network cellular connectivity in all regions of the World. The Arkessa goal is to future proof customers' connections to the Internet of Things by providing managed M2M connectivity with solutions that include: single and multi-network, non-steered roaming, SMS, CSD, GPRS, 3G, 4G, Satellite and emerging low power wide-area radio technologies across the globe.

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