

Eurotech and Hitachi High-Tech Europe partner up to deliver innovative Industrial IoT solutions

*Eurotech's device & data management technology combined with Hitachi High-Tech Europe's innovative analytics solution to address predictive maintenance* 

Amaro, ITALY – March 2nd, 2016 – Eurotech, a leading provider of smart devices and Machine-to-Machine (M2M) technologies enabling Internet of Things (IoT) applications, today announced that it has signed a partnership agreement with Hitachi High-Technologies Europe GmbH (Hitachi High-Tech Europe), a subsidiary of Hitachi High-Technologies Corporation (Hitachi High-Tech, TSE:8036) with an emphasis on creativity and cutting-edge technology.

Hitachi High-Tech Europe and Eurotech are both technology leaders in their respective domains. Yoshiyuki Ogura, President of Hitachi High-Tech Europe commented: "With Eurotech we found a partner that supplements our portfolio and value proposition perfectly. The modular and flexible IoT architecture and building blocks from Eurotech allow us to bring innovative analytics solutions to our industrial, medical and utilities customers internationally."

These solutions are addressing the needs of many vertical markets that intend to move from preventive to predictive management approaches, to ensure uptime and effective working of valuable assets in the field and on the factory floor. The focus is on valuable industrial equipment and solutions that contain motors, compressors, generators and transmission systems that are found, as an example, in manufacturing machines and wind turbine systems.

Hitachi High-Tech Europe is leveraging Eurotech's expertise in programmable IoT gateways and can take advantage of Eurotech's products and technology in data, device and embedded application management (Everyware Device Cloud).

**Eurotech's CMO, Robert Andres** commented on the partnership: "We are ecstatic that Hitachi High-Tech Europe has selected Eurotech as their technology partner to deliver end-to-end analytics solutions to industrial customers. Everyware Cloud, our IoT Integration Platform, ensures effective, fast and secure data communication with distributed systems in the field. Due to our embedded software and remote device management capabilities, powerful analytics solutions can be leveraged not only at the data center but also at the IoT device level."



## About Eurotech

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech solutions in place, clients have access to the latest open source and standardized software stacks, flexible and rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today's business world. Learn more about Eurotech at www.eurotech.com.

## About Hitachi High-Technologies Corporation

Hitachi High-Technologies Corporation, headquartered in Tokyo, Japan, is engaged in activities in a broad range of fields, including Electronic Device Systems, Fine Technology Systems, Science & Medical Systems, Industrial & IT Systems, and Advanced Industrial Products. The company's consolidated revenues for FY 2014 were JPY620 billion [approx. USD5.4 billion]. For further information, visit http://www.hitachi-hightech.com/global/.

Hitachi High Technologies Europe GmbH, headquartered in Krefeld, Germany, handles a wide variety of products from computers and peripherals to scientific instruments and systems, electronic devices, and industrial machinery and materials. For further information, visit http://www.hitachi-hightech.com/eu/.

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