

PERSONAL INFORMATION

Name: **Paul CHAWLA**
Citizenship: British
Family Status: Married with 3 kids

Education: Nuclear Engineering (Polytechnic Turin Italy 1992)

Competencies: 27 years experience in the Industrial/Manufacturing/Transportation Industry

- P&L management including Operations
- M&A (Acquisitions, Integration, JVs & Partnerships, Divestitures)
- Development and Deployment of Growth Strategies
- Marketing, Product Management, Customer Account Management
- New Product Development and Industrialization
- Innovation Management
- Business Repositioning & Transformation Programs
- Talent Development
- Business Cost Optimization & EBIT Turnaround programs
- Research & Development

Cross Cultural experience: Worked and lived in: Italy, UK, Switzerland, France, Germany, India, USA, NL

Languages spoken: English, French, Italian

Profile Summary: Accomplished Global Executive, with a strong track record of creating and executing sustainable growth strategies, attracting and developing top talent whilst driving needed Business Change Management Programs and Increased Share Holder Value. Experienced in M&A, Integrations and Partnership setups

Career Steps

SENSATA TECHNOLOGIES

3.5B\$ Public Company world leader in Sensing Solutions & Electrical Protection in Automotive, Industrial, HVOR, Aerospace markets

2018- Current Position (USA) Executive VP, Management Board Member & Head of Global Automotive Division
2016 – 2017 (NL) Senior VP & Head of Sensata Europe/Latin America Transportation Division & New Chassis BU
2014 – 2016 (NL) VP & Head of Sensata Europe/South America

JOHNSON CONTROLS

40B\$ Global Listed Company for Automotive Seating, Interiors, Batteries and electronics, Industrial HVAC & Building Controls

2010 – 2014 (New Delhi) President & Managing Director JC India & Board Member Tata-JC JV
2006 - 2010 (Paris): Managing Director Renault-Peugeot Customer Business Unit Europe
2003 - 2006 (Strasbourg) Senior Director Product Development Headliner Business Unit
2002-2003 (Germany) Senior Director Product & Business Development Interior Trim Europe:
2001 -2002 (Germany) Director Product Management Upper Vehicle Trim
1999-2001 (Germany) Product Manager and Engineering Manager Acoustics

RIETER Europe

(2BCHF world leader in Acoustic and Heat Management Trim for Automotive & Textile Manufacturing Equipment

1997-1999 (UK) Noise Vibration Harshness Engineering manager Rieter UK

CENTRO RICERCHE FIAT Spa TORINO

1993-1997 (Italy) Noise Vibration Harshness Research Engineer & Material Scientist

Other Activities

1990-1993 (Italy) Italian Serie A Professional Field Hockey Coach