

Eurotech once more positioned Best in Class in “IoT platforms based on open source” by market research and strategic consultancy PAC (teknowlogy Group)

Key findings highlighted in the research were unique selling proposition, the strategic marketing approach towards partnerships, and the quality of Eurotech’s product portfolio

Amaro (Italy), September 16th, 2020 – Eurotech, a leading provider of rugged and industrial embedded boards and systems, Edge computing platforms and Internet of Things (IoT) enablement solutions, was again recognized by PAC RADAR (teknowlogy Group) as one of the “Best in Class” providers of “IoT platforms based on open source”.

This strong positioning comes from Eurotech's commitment to be active part of an IoT partner ecosystem and from the company's expertise in many vertical markets, and the quality of Eurotech’s product portfolio as confirmed by customer references. The analysts concluded in the [report](#): “Eurotech is a uniquely positioned company in the market, able to offer IoT and edge computing building blocks, from very compact [High Performance Embedded Computers \(HPECs\)](#) to edge servers and [IoT gateways](#), in combination with integrated IoT software framework for edge and cloud computing, [fully based on open source](#).”

Eurotech has nearly 30 years of experience in delivering hardware, software and services to win the challenges of next-gen applications in many vertical markets. This expertise, along with strong relationships built with many customers, system integrators and ecosystem partners such as IBM, Red Hat, VMware, AWS and Microsoft, allows the company to develop [trusted IoT edge components](#) to enable the digital transformation of enterprises of any size with an end-to-end security approach.

On top of this, Eurotech is a significant contributor and committed founding member of a strong open source ecosystem, centered around the Eclipse IoT Working group. Eurotech is original contributor of open source projects like [Eclipse Kura](#) – an IoT edge middleware for IoT gateways, edge servers, and other smart devices – and [Eclipse Kapua](#) – an IoT platform providing device management capabilities and data integration with Cloud and IT applications.

“We are strongly committed to enterprise-ready open source software as a solid foundation for successful IoT and digital transformation implementations. It allows us to offer our customers and system integration partners a simple and fast way to develop and deploy IoT solutions, while minimizing risks and avoiding vendor lock-in” states Robert Andres, Eurotech CSO. “This commitment towards open source-based

components, together with our excellent track record in the world of operational technologies, ensures solutions geared towards lowest total cost of ownership with a focus on manageability and security of end-to-end IoT applications”.

The purpose of the PAC RADAR from the market research and strategic consultancy PAC (teknowlogy Group) is to provide a holistic evaluation and visual positioning of leading IT providers within a defined IT segment on a local market. Using predefined criteria, the providers’ revenue volumes and development and market share are assessed and compared alongside their performance and specific competences in the relevant market segment.

For further information, [download the PAC RADAR report](#).

About Eurotech

Eurotech (ETH:IM) is a multinational company that designs, develops and supplies Edge Computers and Internet of Things (IoT) solutions – complete with services, software and hardware – to system integrators and enterprises. By adopting Eurotech solutions, customers have access to IoT building blocks and software platforms, to Edge Gateway to enable asset monitoring and to High Performance Edge Computers (HPEC) conceived also for Artificial Intelligence (AI) applications. To offer increasingly complete solutions, Eurotech has activated partnerships with leading companies in their field of action, thus creating a global ecosystem that allows it to create "best in class" solutions for the Industrial Internet of Things. [Learn more](#)

CONTACTS

Eurotech Corporate Communication

Giuliana Vidoni

+39 0433 485 462

giuliana.vidoni@eurotech.com