

Eurotech joins the Amazon Web Services Partner Network to speed up the development and deployment of Internet of Things projects

AWS IoT Core qualified Eurotech IoT Edge Gateways can reduce risk and enable faster time to market when designing and implementing IoT solutions

Amaro (Italy), February 21, 2020 – Eurotech – a company that designs, develops, and deploys hardware, software, services and solutions for the Internet of Things (IoT) – is now a Select Technology Partner in the Amazon Web Services (AWS) Partner Network (APN) and is offering IoT Edge Gateways supporting AWS services. Customers can implement IoT solutions quickly with Eurotech's [ReliaGATE 10-12](#), an AWS-qualified device which is pre-tested and validated to work with AWS IoT Core services, and listed in the [AWS Partner Device Catalog](#).

Eurotech's ReliaGATE 10-12 is a Multi-service IoT Edge Gateway designed to deliver LTE connectivity (with 3G fallback) to industrial and lightly rugged applications.

Customers visiting the [Embedded World Exhibition & Conference in Nuremberg](#), starting at the 25th of February, can experience in the Eurotech booth (Hall 3 / 3-119) a demonstration of Eurotech's industrial IoT gateway & middleware ESF supporting AWS services.

Eurotech delivers enhanced computing, communication technologies, and innovative IoT building blocks to provide competitive advantages for its customers. The combination of Eurotech [rugged Multi-service IoT Edge Gateways](#) – enriched with [Everyware Software Framework \(ESF\)](#) - and AWS services, is designed to offer a robust and secure foundation for developing and deploying edge to cloud IoT applications. It is the integration with ESF that allows developers, without coding, to interface with a wide range of field devices and protocols and this way efficiently publish data from the world of operational technology to AWS services.

"We are excited about joining the APN and extending our long-lasting relationship with AWS. This allows customers to achieve positive business outcomes in their IoT projects faster and more deterministically," commented Robert Andres, Chief Strategy Officer at Eurotech. "The tested and validated integration of Eurotech's IoT Edge middleware & gateways ensures that customers can leverage the full benefits of Eurotech's proven edge technology, readily available for demanding applications in verticals like industrial, manufacturing, energy, utilities and transportation, combined with powerful AWS services".

About Eurotech

Eurotech (ETH:IM) is a multinational company that designs, develops and supplies Edge Computers and Internet of Things (IoT) solutions – complete with services, software and hardware – to system integrators and enterprises. By adopting Eurotech solutions, customers have access to IoT building blocks and software platforms, to Edge Gateway to enable asset monitoring and to High Performance Edge Computers (HPEC) conceived also for Artificial Intelligence (AI) applications. To offer increasingly complete solutions, Eurotech has activated partnerships with leading companies in their field of action, thus creating a global ecosystem that allows it to create "best in class" solutions for the Industrial Internet of Things. [Learn more](#)

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