Retelit and Eurotech Collaborate for a New Ecosystem of IoT Platforms and Infrastructures

An Italian platform to support enterprise IoT and Smart City projects based on the integration between Retelit Multicloud and Eurotech Everyware IoT

Amaro (Italy), December 11th, 2019 - Enterprises and cities look towards Internet of Things, automation and robotics to innovate: this is why Retelit - a leading Italian operator in digital transformation services - and Eurotech - a company that projects, develops and delivers hardware, software, services and solutions for the Internet of Things - partnered up to create an integrated application and infrastructure system to realize connected-things projects.

On the one hand, Retelit Multicloud fully meets customers' needs thanks to its marketplace that includes products, solutions and innovative applications. It is an Italy-based infrastructure solution that integrates hybrid Cloud solutions including Data Center Cloud services, infrastructure outsourcing and public Clouds from leading suppliers like Amazon Web Services and Microsoft Azure in an end-to-end logic.

On the other hand, Everyware IoT - Eurotech's platform for the management of IoT projects in many vertical markets. The platform is based on open-source building blocks and ensures flexibility and interoperability while avoiding limitations due to vendor lock-in and offering a complete set of building blocks to build IoT solutions to accelerate time-to-market and integrate IT applications. It integrates systems for remote monitoring of field devices, boosting production and operational efficiency, infrastructure flexibility and security in data collection and communication.

The idea behind the partnership between Retelit and Eurotech is to provide enterprises with a platform - through the Multicloud marketplace - to innovate and sustain their business throughout tools, devices and smart IoT solutions to be integrated with applications for Big Data and Machine Learning projects.

"Artificial Intelligence, robotics and Industry 4.0 represent the foundation of many innovative opportunities in any industry, and technology is developing at an uncontrolled and unstoppable pace" comments Federico Protto, Retelit CEO. "In addition to Analytics, Artificial Intelligence and Big Data applications, already available in our marketplace, we are now able to integrate Eurotech's platform to support the development and management of IoT-based industrial and Smart City projects for enterprises and the Public Administration. We chose Eurotech as partner for its proven experience in the advanced technology and digital transformation solutions market. In particular, Everyware IoT Platform integrates any kind of sensors and is able to support optic fiber and 5G technologies. Thanks to our Multicloud platform - to-

gether with the group widespread presence in Italy - it will be possible to build Edge computing solutions across the main Italian cities".

"We are honored to collaborate with Retelit: thanks to this partnership, Retelit is able to create an IoT ecosystem to develop solutions and infrastructures for enterprise digital transformation" states Roberto Siagri, Eurotech CEO. "By adding Everyware IoT building blocks to Retelit's infrastructure, customers have access to an Edge-to-Cloud offering that meets the highest security standards and allows a simple and cost-effective development and deployment of IoT applications in many vertical markets: from Industrial to Smart Cities, both for enterprises and the Public Administration".

About Eurotech

Eurotech (ETH:IM) is a multinational company that designs, develops and supplies Edge Computers and Internet of Things (IoT) solutions – complete with services, software and hardware – to system integrators and enterprises. By adopting Eurotech solutions, customers have access to IoT building blocks and software platforms, to Edge Gateway to enable asset monitoring and to High Performance Edge Computers (HPEC) conceived also for Artificial Intelligence (AI) applications. To offer increasingly complete solutions, Eurotech has activated partnerships with leading companies in their field of action, thus creating a global ecosystem that allows it to create "best in class" solutions for the Industrial Internet of Things. [Learn more](#)

About Retelit

Retelit is a leading Italian provider of digital and infrastructure services to the telecommunications market and has been listed on the Milan Stock Exchange since 2000, joining the STAR segment on September 26, 2016. The company's fiber optic infrastructure covers over 12,500 kilometres (equivalent to approx. 321,000 km of fiber-optic cables), connecting 10 Metropolitan Networks and 15 Data Centers across Italy. With 4,000 on-net sites and 41 Data Centers reached, Retelit's network extends also overseas, leveraging a Pan-European ring with PoP's in Europe's major cities, including Frankfurt, London, Amsterdam, Marseille and Paris, reaching also New York and New Jersey in the USA. Retelit is member of AAE-1 (Africa-Asia-Europe-1) Consortium, managing the submarine cable system connecting Europe to Asia through the Middle East, reaching 19 Countries, from Marseille to Hong Kong, owning a landing station in Bari and the Open Hub Med Consortium, a digital telecommunications hub in the Mediterranean, with a proprietary Data Center in Carini (PA – Sicily). The company has been part of ngena (Next Generation Enterprise Network Alliance) since November 2018, a global alliance of telecommunications players created to share the proprietary networks of members and provide a stable and scalable global data connectivity network. These assets make Retelit a perfect technological partner for operators and businesses, providing a complete range of high-quality, reliable and safe infrastructure. The services range from fiber optic Internet connectivity to the Multicloud, from Cyber Security services to Application Performance Monitoring and to SD-WAN technology based network services. Finally, Retelit offers Colocation solutions with over 10,500 square meters of equipped and secure fibre optic

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connected spaces, for the outsourcing of Data Center services and the satisfaction of Disaster Recovery and Business Continuity needs. Retelit's Carrier Ethernet services are in addition Metro Ethernet Forum (MEF) certified. The technological certifications ISO 27000 for the design and supply of network services, Colocation and Cloud and ALLA/NALLA for the provision of military services are added to the MEF CE 2.0 certification. Learn more

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