

PRESS RELEASE

Eurotech Collaborates with Microsoft to Accelerate Internet of Things Solutions

Verified hardware and software enhance interoperability and allow faster time to production

Amaro (Italy), November 27th, 2019 – Eurotech - a company that designs, develops, and deploys hardware, software, services and solutions for the Internet of Things - today announced it has joined Microsoft Azure Certified for Internet of Things (IoT), ensuring customers get IoT solutions up and running quickly with hardware and software that has been pre-tested and verified to work with Microsoft Azure IoT services. Microsoft Azure Certified for IoT allows businesses to reach customers where they are, working with an ecosystem of devices and platforms, allowing for faster time to production.

Eurotech delivers state-of-the-art computing, communication technologies and innovative IoT building blocks to provide competitive advantages for its customers. The combination of Eurotech's <u>rugged Multi-service IoT Edge Gateways</u> – enriched with <u>Everyware Software Framework (ESF)</u> - and Microsoft Azure IoT services, offers a solid foundation to quickly develop and deploy secure and scaling Edge to Cloud IoT applications.

The application optimized IoT Gateways, but also Edge Servers and CPU Boards, are designed to meet the requirements and certifications of vertical markets, including <u>industrial</u>, <u>energy & utilities</u>, <u>medical</u>, <u>transportation</u> and smart agriculture, are extended with a powerful IoT device middleware, seamlessly integrated with the Microsoft Azure IoT offering. This allows customers with a wide range of assets on the operational technology side of their business, to efficiently tap into the rich offering of cloud applications and services of Microsoft.

"The Microsoft Azure IoT Edge certification is a further validation of our ability to jumpstart customers' IoT projects with proven and integrated hardware and software solutions" said Robert Andres, Eurotech CSO. "By eliminating integration efforts, this combination of Eurotech and Microsoft IoT building blocks ensure lower risk and a faster time to market for those companies that are pursuing digital transformation or getting started with new IoT projects."

"Microsoft Azure Certified for IoT extends our promise to bring IoT to business scale, starting with interoperable solutions from leading technology companies around the world," said Jerry Lee, Director of Marketing for Azure Internet of Things, Microsoft Corp. "With trusted offerings and verified partners, Microsoft Azure Certified for IoT accelerates the deployment of IoT even further."

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IoT projects are complex and take a long time to implement. Customers find that choosing and connecting the right set of devices, assets or sensors to the cloud can be time-consuming. To jumpstart their IoT projects with confidence, customers are looking for certified devices and platforms that are tested for readiness, compatibility and usability with the Microsoft Azure IoT Suite. By choosing a partner from the Microsoft Azure Certified for IoT program, customers can save time and effort on project specs and RFP processes by knowing in advance what devices and offerings will work with the Azure IoT Suite.

About Eurotech

Eurotech (ETH:IM) is a multinational company that designs, develops and supplies Edge Computers and Internet of Things (IoT) solutions – complete with services, software and hardware – to system integrators and enterprises. By adopting Eurotech solutions, customers have access to IoT building blocks and software platforms, to Edge Gateway to enable asset monitoring and to High Performance Edge Computers (HPEC) conceived also for Artificial Intelligence (AI) applications. To offer increasingly complete solutions, Eurotech has activated partnerships with leading companies in their field of action, thus creating a global ecosystem that allows it to create "best in class" solutions for the Industrial Internet of Things. Learn more

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