

Eurotech and Horsa Partner Up to Provide Advanced Industrial IoT and Edge Analytics Solutions

The two companies joined their expertise to enable end-to-end IoT solutions such as Manufacturing Execution Systems (MES) and predictive maintenance to optimize production and reduce infrastructure costs

AMARO (Udine, Italy), January 23rd, 2019 – Eurotech, a long-time leading provider of industrial embedded computing systems and software solutions and leader in the Internet of Things (IoT) enablement, and [Horsa](#), a leading ICT Group experienced in designing, implementing and managing corporate IT solutions, announced a partnership to enable final users to reduce production costs by taking advantage of the integration of high computational capabilities and analytics at the edge.

Eurotech's expertise in embedded hardware and Operational Technology and Horsa's advanced IT and analytics skills enable innovative business models by creating Manufacturing Execution Systems (MES) that combine high computational performance and machine learning at the edge with advanced IT solutions and software to build an open, integrated, managed and flexible IoT infrastructure.

Eurotech's [Multi-service IoT Edge Gateways](#) provide IoT connectivity to industrial machinery in the field, providing native support for the most common field communication protocols, as well as edge computing and machine learning capabilities for data collection and management. The valuable data collected by this intelligent edge infrastructure are integrated with Horsa's leading enterprise IT solutions in order to perform advanced analytics for IoT applications, from simple anomaly detection and alert management to predictive maintenance and full quality control systems.

“Our expertise in embedded systems together with Horsa's IT skills – commented Giuseppe Surace, Eurotech Chief Product & Marketing Officer – allows final users to deploy end-to-end IoT solutions on their production plants, integrating certified hardware products with innovative IT solutions”.

“It is important for us to integrate our expertise in Manufacturing processes and analytics with solutions coming from partners like Eurotech. Thus we are able to offer an end-to-end IoT value proposition to our customers, to assist them in their Digital Transformation process as a unique partner for OT and IT integration” said Sergio Fraccon, Managing Director of Horsa Analytics Cube.

About Eurotech

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech's solutions in place, clients have access to the latest open source and standardized software stacks, flexible and rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today's business world. Learn more about Eurotech at www.eurotech.com

About Horsa

Horsa is a leading ICT company experienced in implementing and managing corporate IT solutions. Horsa is highly recognized in the areas of ERP, CRM, Business Analytics and has developed valuable offerings in the cutting edge fields of Big Data, Internet of Things, Cloud, Predictive Analytics and E-commerce. Horsa has seen consistent growth over the years and continues to expand its offering and coverage into high growth areas through key investments and strategic acquisitions. Horsa is one of the few players able to provide a broad but also specialized set of competencies. By acquiring highly specialized companies we are able to provide unique value to market. This approach has generated a client portfolio of medium to large organizations who are expanding internationally or are experiencing rapid growth and see IT investment as a key strategy.

Contacts**Corporate Communication****Giuliana Vidoni**

+39 0433 485 462

giuliana.vidoni@eurotech.com

Horsa

Silvia Bastoni

+39 349 7515975

silvia.bastoni@horsa.com