

Eurotech and FSI collaborate to bring proven Internet of Things Technology into the Facility Management Market

Eurotech's device & data management technology combined with FSI's Facility Management solutions and vertical market expertise result in state of the art facility management offering.

Amaro (Italy), March 8, 2016 – As a groundbreaker in securely connecting distributed devices that make up the Internet of Things, Eurotech collaborates with customers, partners, integrators and ODMs to bring rugged, reliable and cost effective data and device management solutions to vertical markets.

FSI will work with Eurotech to draw on the shared knowledge and experience of providing market specific solutions, using the Concept Evolution suite of facilities management software in combination with Everyware Device Cloud in the North EMEA region and associated territories.

Eurotech's offering includes combinations of hardware, firmware, operating systems, M2M/IoT device middleware and device cloud services that are the basic building blocks for IoT infrastructures that drive business success.

Eurotech provide a real-time data collection and edge processing, addressing the challenges of creating end-to-end solutions to seamlessly interconnect distributed smart objects and move valuable data from the field to the business applications. Eurotech provide an expert technology centre, innovating not only customer products but also their way of conducting business.

Eurotech's CMO, Robert Andres commented: "There clearly is an increased understanding of the benefits the Internet of Things can bring to organizations of all sizes. Encapsulating the complexities associated with integrating distributed devices and assets in the field or in buildings requires well designed open architectures and ecosystem partners that have a deep understanding of their respective market. FSI clearly is a strong, competent and successful player in the facility management space allowing us to demonstrate together how IoT architectures and solutions can be implemented today – secure, efficient, future proof."

Compton Darlington, Business Development Director at FSI, explains: "Eurotech values FSI as a industry leading solution provider, having recognized both FSI's position in the Gartner Magic Quadrant for Integrated Workplace Management Systems, as well as our impressive client list. The approach was very timely, as it is in line with FSI's Internet of Things ethos. With Eurotech, we will team with a leading innovator in the IoT landscape, and we are very excited with this new partnership."

EUROTECH

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech solutions in place, clients have access to the latest open source and standardized software stacks, flexible and rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today's business world. Learn more about Eurotech su www.eurotech.com.

FSI Global Limited

FSI Global limited is a market-leading group of companies, with Headquarters in the UK, offices in Australia and Dubai, and an international partner network. Since 1990, FSI has been a major influence on workplace technology for the built environment, delivering a truly versatile business tool. The product portfolio includes the Concept Evolution completely web-based facilities management solution and FSI GO Workforce Mobility. More at www.fsifm.com and www.fsi-partner.com

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