

## Eurotech Recognized as the Industrial IoT Trendsetter among Embedded Technology Suppliers in the Market Today

*VDC Research Report Recognizes Eurotech as a leading global supplier of distributed computing platforms and solutions for the Internet of Things (IoT).*

**Amaro (Italy), May 19, 2016** – Eurotech is a pioneer in the pervasive computing and connected systems space with more than 20 years of experience developing embedded hardware products, portable/mobile systems, industrial computers, and M2M devices for a wide range of demanding vertical markets. In addition, Eurotech is offering a variety of modular software and cloud offerings facilitating the creation of comprehensive end-to-end IoT solutions and services.

VDC's Vendor Spotlight on Eurotech highlights the company's position as a leading global supplier of distributed computing platforms and solutions for the Internet of Things (IoT). According to VDC, "more than 20 Global 500 companies rely on Eurotech's products and the company is a market share leader in several embedded hardware sectors. Through its NanoPC business, which accounts for more than 98% of total revenues and includes the IoT Software and Services business, Eurotech provides embedded boards featuring a variety of form factors and processor architectures to OEMs, application-ready subsystems or platforms for use within integrated systems, and commercial devices for supporting a broad array of applications"\*.

"As a result of Eurotech's vast expertise and background developing full connected solutions, it also provides IoT/M2M consulting and solution design from specification and technology selection to back-end infrastructure and platform integration.\*"

Dan Mandell, Senior Analyst for VDC, summarizes: "Overall, Eurotech and its portfolio of connected hardware, software, and cloud support has made the company much more nimble than traditional embedded suppliers and the company is in a favorable position for supporting both short- and long-term IoT market opportunities."\*

The VDC Research Vendor Profiles cover important players in the market and are based on a continuous analysis of emerging trends, hot companies, and new technologies that provide technology executives with unique research-based insights into critical technology market trends.

Mr. Robert Andres, CMO of Eurotech, commented on the newly issued VDC report: "The kind of recognition we get from a respected analyst organization like VDC Research do confirm that we have taken the right decisions and path in a market that is changing rapidly. Everyday, we as a company are working on solutions that, by encapsulating the complexity of embedded and operational technologies, enable our customers and partners to develop and deploy successfully their products, solutions and services. We make complex technologies available as easy-to-use services and products. System Integrators, Software Vendors, Device Manufacturers and the other

actors in the market can rely on our embedded product and IoT portfolio, allowing them to focus all their attention towards their solutions.”

See the full Eurotech Vendor Spotlight here: [http://www.vdcresearch.com/\\_documents/Eurotech-Vendor-Profile-2016.pdf](http://www.vdcresearch.com/_documents/Eurotech-Vendor-Profile-2016.pdf)

*\* Source: VDC Research – Vendor Spotlight, 2016 | IoT & Embedded Technology*

## **EUROTECH**

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech solutions in place, clients have access to the latest open source and standardized software stacks, flexible and rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today’s business world. Learn more about Eurotech at [www.eurotech.com](http://www.eurotech.com).

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