

## Eurotech and Zemsania partner up to deliver Industrial IoT solutions

*Eurotech selected Zemsania for the know-how and experience they acquired in developing Industrial Internet of Things projects.*

**Amaro (Italy), May 24<sup>th</sup> 2016** – Eurotech, a leading provider of embedded systems, Machine-to-Machine (M2M) platforms and Internet of Things (IoT) solutions, today announced that it has signed a partnership agreement with Zemsania, a holding group specialized in providing Technical Services and Solutions worldwide, to design and deliver innovative Smart Industry solutions.

Zemsania is the first partner Eurotech selected to increase its presence in the Spanish market and in the Latin-American countries, in which they focused on helping customers to disrupting business models.

Adam Barbera, Zemsania IoT Solutions manager commented: “With Eurotech we found a partner that will enable a wide range of opportunities, thanks to its technology and experience, in the IIoT Spanish Market “.

This partnership will allow Eurotech to provide these markets with a wide range of embedded solutions, device and data management technology and M2M / IoT Platform with an emphasis on Industrial Internet of Things applications.

This partnership is a recognition of Eurotech comprehensive IoT proposition in the Industrial market”, said Giuseppe Surace, Eurotech’s Chief Product Officer. “Eurotech will continue to stay focused on providing companies with the best in class tools and technology essential and this partnership reinforces the belief that our vision and investment to continue to be innovators were correct and is a further confirmation of our leadership in the world of IoT.”

### About Eurotech

Eurotech (ETH:IM) is a global company that integrates hardware, software, services and expertise to deliver embedded computing platforms, M2M integration platforms and IoT enabling solutions to leading OEMs, system integrators and enterprise customers for successful and efficient deployment of their products and services. Drawing on concepts of minimalist computing, Eurotech lowers power draw, minimizes physical size and reduces coding complexity to bring embedded platforms, sub-systems and ready-to-use devices to market, specializing in transportation, industrial, security, logistics and medical segments. By combining domain expertise in wireless connectivity as well as communications protocols,

Eurotech architects platforms that simplify data capture, processing and transfer over unified communications networks. Learn more about Eurotech at [www.eurotech.com](http://www.eurotech.com).

### **About Zemsania**

Zemsania is a holding group founded in 2003 and specialized in providing Technical Services and Solutions worldwide. As a main goal we are providing the best technological solutions to our clients, and thanks to that we have been growing every year during our 13 years of presence in the market. Zemsania has four different business units: People Tech Talent, Tech Managed Services, Automation and Control; and Digital Business Transformation. Thanks to the DBT business unit, we can develop our own technical services and solutions in an efficiently manner, as well as helping others to disrupt business models.

The Automation and Control business unit known as Oasys Outsourcing Automation System was acquired by Zemsania in 2013 as a spin-off company from the software and systems department of COMSA EMTE.

Oasys renewed its technology stack but keeping its know-how and experience acquired during 15 years developing technical projects. Joining Zemsania, we are now more than 60 engineers specialized in industrial software and new technologies.

### **Contatti societari:**

#### **Investor relations**

Andrea Barbaro

Tel. +39 0433 485411

e-mail: [andrea.barbaro@eurotech.com](mailto:andrea.barbaro@eurotech.com)

#### **Corporate Press Office**

Cristiana della Zonca

Tel. +39 0433 485411

e-mail: [cristiana.dellazonca@eurotech.com](mailto:cristiana.dellazonca@eurotech.com)