

Eurotech becomes Cisco STI Partner to develop vertical solutions

Selected Eurotech Gateway Products combined with Cisco IOS software functionality will be offered to industrial, defense and transportation markets

Amaro, ITALY – July 18th, 2016 – Eurotech, a leading provider of smart devices and Machine-to-Machine (M2M) technologies enabling Internet of Things (IoT) applications, today announced that it has signed an Indirect Solutions Technology Integrator agreement with Cisco.

This agreement enables Eurotech to offer purpose built devices, like industrial or transportation grade gateway systems, together with Cisco® 5921 software worldwide. These products address markets where demanding environmental conditions (extreme temperature ranges, shock and vibration, fanless operation, etc.) require a combination of reliable purpose built hardware and proven enterprise networking functionality with Cisco IOS® software.

“The newly signed agreement with Cisco allows Eurotech to continue developing and delivering tough and reliable Cisco IOS products for international customers,” declared Robert Andres, CMO of Eurotech Group. “We have a long and successful history of ruggedizing Cisco technology for demanding vertical markets like transportation, railway, mining, first responders, defense and government organizations.”

“The resulting combined solutions of Eurotech will offer the opportunity to extend the addressable markets in IoT and M2M technology sectors where high capacity and intelligent process automation is required,” explained Michele Festuccia, System Engineer Country Leader, Cisco Italia.

General availability of first IOS Routing capable COTS products is expected for Q3 2016.

About Eurotech

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech solutions in place, clients have access to the latest open source and standardized software stacks, flexible and rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today's business world. Learn more about Eurotech at www.eurotech.com.

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