

## PRESS RELEASE

Eurotech: Everyware Cloud used as enabling technology for Zoppas Industries' IoT solution CONNETTENDO.

**Eurotech's device & data management technology** powers CONNETTENDO, Zoppas **Industries' new IoT solution** enabling B2B enterprises to generate revenues from IoT service businesses

Amaro, ITALY – March O9<sup>th</sup>, 2016 – Eurotech, a leading provider of Machine-to-Machine (M2M) technologies enabling Internet of Things (IoT) applications, today announced that Zoppas Industries, an industry-leading supplier of heating element technologies, choose Eurotech's Everyware Cloud as the device & data management platform for CONNETTENDO, their new IoT solution designed to enable B2B enterprises to connect, control and generate revenues from IoT service businesses.

CONNETTENDO is an end-to-end solution for a number of vertical industrial and commercial applications. It provides device connectivity, cloud platform, data intelligence and mobile apps requiring a minimum setup and limited cost to deliver custom advanced features for specific purpose IoT implementations. The solution is designed to offer manufacturers a modular, secure, scalable and reliable platform to connect to their products and support the personalization of sales and service processes.

CONNETTENDO is the result of a joint development between Zoppas Industries and the technology partners Eurotech and Sysdata to accelerate innovation and digital transformation across industries.

Zoppas Industries is announcing the launch of its new IoT solution CONNETTENDO today, and will be exhibiting it at MCE 2016 international Expo ("That's Smart" area for "home & building automation") being held March 15 to 18 in Milan with a special demo for its HVAC customers.

#### About Eurotech

Eurotech (ETH:IM) is a global company that designs, creates and delivers full Internet of Things solutions, including services, software and hardware to leading systems integrators and enterprises large and small. With Eurotech solutions in place, clients have access to the latest open source and standardized software stacks, flexible and

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rugged multi-service gateways and sophisticated sensors to bring actionable data from the field into business operations. Working with world-class ecosystem partners, Eurotech delivers on the promise of the Internet of Things either from end to end, or with best in class building blocks, including device and data management, connectivity and communication platform, intelligent edge devices and smart objects following business models that fit today's business world. Learn more about Eurotech at <a href="https://www.eurotech.com">www.eurotech.com</a>.

## About Sysdata

Sysdata Group is a leading player in the Information Technology Services industry and has been successfully delivering solutions to large and medium enterprises for over 35 years. The Group today includes Sysdata Italia S.p.A. and Sysdata Digital S.r.I. and has offices in Bologna, Mestre (Venice), Milan, Rome and Trieste. Sysdata offer their skills, technologies and services to large and medium enterprises, helping them leverage the full potential enabled by IT and digital innovation to optimize their strategic processes. Key business capabilities are: (i) Mobile and Web Portals (ii) Internet of Things: Telematics, Remote Assistance, Predictive Maintenance, Connected Insurance; (iii) Digital Signage and Marketing Automation; (iv) System Integration and Custom Software Development.

## About Zoppas Industries

Zoppas Industries Heating Element Technologies boast an experience of over 50 years in design and production of heating elements, systems and thermal controls for domestic and industrial applications. Thanks to its business units' high specialization in different application areas from major to small domestic appliances, from comfort conditioning to the industrial market, Zoppas Industries Heating Element Technologies has solid competence and offer steady innovation across all major electric heating technologies, functional assemblies, and electronic controls.

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