Eurotech: $1.7M Follow-On Order for ZyWAN Router in Smart Grid Application

Regional Power Company in US Uses ZyWAN to Improve Efficiency and Deliver Data for Operational Control in Smart Grid Initiatives

Amaro (Italy) – **September 1st, 2011** – Eurotech, a leading supplier of embedded technologies, products and systems, today announces a $1.7M follow-on order to supply the ZyWAN cellular router to a regional power company serving more than 2 million customers. The order, to be delivered by the end of 2011,will support the company's Smart Grid initiatives to wirelessly connect smart meters for residential and business clients and enable SCADA operations.

The ZyWAN cellular router wirelessly transmits real-time data about the power grid. Using the ZyWAN unit gives the utility a reliable, high performance network access point for a comprehensive view of their grid.

This Smart Grid application with the Eurotech ZyWAN provides near real-time management of the end user's power usage, offering an optimal customer experience while maintaining operational efficiency for the utility. Benefits to the end customer include automatic meter reading without a visit to the local property and notifications of power outages to better manage restoration efforts.

 "Utilities that commit to delivering power over a Smart Grid have to be able to rely on rugged and capable systems that enable secure and reliable data flow," explained Greg Nicoloso, CEO of Eurotech Inc. "The ZyWAN router from Eurotech helps utilities make Smart Grid initiatives come true."

ABOUT EUROTECH

Eurotech (ETH.MI) is a global company that integrates hardware, software, services, and expertise to deliver embedded computing platforms and sub-systems to leading OEMs, system integrators and enterprise customers for successful and efficient deployment of their products and services. Drawing on concepts of minimalist computing, Eurotech lowers power draw, minimizes physical size and reduces coding complexity to bring sensors, embedded platforms, sub-systems, ready-to-use devices and high performance computers to market, specializing in defense, security, transportation, industrial and healthcare segments. By combining domain expertise in wireless connectivity as well as communications protocols, Eurotech architects integrated solutions that simplify data capture, processing and transfer over unified communications networks. Our customers rely on us to simplify their access to state-of-art embedded technologies so they can focus on their core competencies. Learn more about Eurotech at www.eurotech.com.

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