

Eurotech Expands Distribution Agreement with Avnet Electronics Marketing to Include M2M Platform in North America

Amaro (Italy) – January 31, 2013 – Eurotech, a leading supplier of embedded technologies, products and systems, has announced the expansion of its distribution agreement with Avnet Electronics Marketing Americas, a business region of Avnet, Inc. (NYSE: AVT), adding its M2M Platform to Avnet's line card.

This contract extension includes Eurotech's Everyware™ Software Framework, a device application framework, and the Everyware Cloud, an integrated M2M device and data management platform. Eurotech is distributed through the Avnet Embedded division of Avnet Electronics Marketing Americas.

"Eurotech has enjoyed strong reach into the North America embedded market over the past five years due to our relationship with Avnet," said Greg Nicoloso, Eurotech CEO for North America. "By adding the Everyware Cloud platform to the Avnet line card, Avnet's extensive sales teams can now offer clients an easy-to-deploy M2M integration platform, helping the end customer to drive improved operational efficiency and drive new revenue streams."

"Adding Eurotech's Everyware Cloud M2M platform enhances an already strong portfolio," said Chuck Kostalnick, senior vice president, Avnet Embedded. "With the Everyware Cloud offering, we can help more enterprises fulfill the promise of the Internet of Things with a simple solution to gather valuable data from the edge of the network and make them actionable in the cloud."

About Eurotech

Eurotech (ETH.MI) is a global company that integrates hardware, software, services and expertise to deliver embedded computing platforms and sub-systems to leading OEMs, system integrators and enterprise customers for successful and efficient deployment of their products and services. Drawing on concepts of minimalist computing, Eurotech lowers power draw, minimizes physical size and reduces coding complexity to bring sensors, embedded platforms, sub-systems, ready-to-use devices and high performance computers to market, specializing in defense, transportation, industrial and medical segments. By combining domain expertise in wireless connectivity as well as communications protocols, Eurotech architects platforms that simplify data capture, processing and transfer over unified communications networks. Our customers rely on us to simplify their access to state-of-art embedded

technologies so they can focus on their core competencies. Learn more about Eurotech at www.eurotech.com.

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